

ADDENDUM NO. 2

Request for Proposal: RFP 2027-03-VIT Mobile PPE Services
Closing Date: October 30, 2026 @ 2:00 p.m.

Please see below for updates to the dates of this solicitation:

Questions Round Two Due Date October 7, 2026 @ 2:00PM EST

Proposals Due Date October 30, 2026 @ 2:00PM EST

The following questions and answers are provided for all offerors:

- Q1. RFP-2027-03, Exhibit C Scope of Work, Section 1 Introduction, states VIT, "offeror shall operate a mobile PPE service (truck, trailer, or equivalent on-site solution) capable of traveling to VIT terminals to provide on-site PPE fitting and distribution services."

Will VIT accept proposals that offer an alternative equivalent solution that is not mobile, but a fixed storage solution at required terminal locations to dispense product to employees?

- A1. We will consider all offers but have launched this solicitation to provide a mobile service.

- Q2. Can VIT provide the exact time frame for each shift including early, late and weekend?

- A2. All Week: Variable starts between 0600 and 0800. 12-1300 lunch, 1800-1900 dinner. Typically a 24-7 operation. Only days closed: Labor day, Thanksgiving Day, Christmas Day, and New Years Day. We will consider vendor manning the trailer(s) 2 or 3 times a week at NIT and VIG before shift start-up and 1 hour before through 1 hour after breaks.

- Q3. Will a weekend shift be required on a weekly basis? If so, is this included in the (2) times per week requirement?

- A3. No, however if you provide a weekend service then that will count towards the twice per week.

- Q4. Is the contractor required during the (2) times per week visit to cover both the early and late shifts during its visit?

- A4. No, once we have the initial sizing complete, we would prefer to spread out the visits

- Q5. Does VIT have an estimated time frame how long a contractor is required to be on-site during its visit to service all required employees? Once the award is made we will meet to formulate a plan to roll out the service. I anticipate the initial visits will take longer.
- A5. Initially plan on an 8 hour day to launch, after which the hours will significantly be reduced for delivery/some resizing or new staff.
- Q6. In reference to “special projects”, does VIT have an estimate of how many “special projects” are required during an annual basis?
- A6. Availability at each active terminal two (2) times per week
Ability to support multiple shifts, including early, late, weekend, or special project schedules when required.
- Q7. How many additional visits would be required on an annual basis for onboarding, large workforce changes or audits?
- A7. If we are providing service twice per week then we should be covered w/o additional visits.
- Q8. For emergency needs, would VIT consider utilizing the contractors local branch to send employees to pick up required product if an emergency visit cannot be scheduled?
- A8. Use our current process: ship to our warehouse department or use local branch.
- Q9. Can VIT provide what type of products will require on-site measurements and fittings outside of footwear?
- A9. Possibly gloves and life vests. I anticipate most people know their safety vest size unless they are new. If they don't know their size, the vendor will just record their size during the first visit and ask them to come back to pick up the right size next visit.
- Q10. Within the price schedule that follows should a vendor select a single brand and model that best suits the required specifications?
- A10. If there are multiple selections that meet the ANSI requirements, then alternate selections would be good to present in case an individual cannot wear a particular style.
- Q11. Does VIT have specific Brand and Model numbers it uses today and is required based upon previous safety requirement approvals? If so, can these be provided to the contractor as reference?

A11. No, we are relying on the company to select a product(s) that meet the requirements. We will review the selections that meet ANSI standards and our Central Safety Committee (or their designee) will chose what we are going with.

Q12. In reference to Safety Shoes, the Price Schedule has (2) lines for quoting, in each line for the toe type it describes "Steel Toe and composite toe options". How is a vendor to quote both a steel toe and composite option as these styles will likely have a different price point? Is a contractor also to price a single brand/model # and not offer all brands/models it may offer within its catalog that matches these specifications?

A12. If there are multiple products meeting the requirements of a product, it would be good to have a choice for the user whether steel or composite. For safety shoes, we will offer vouchers (shoe slips) with a face value. Employees can add to it if they want more expensive shoes. The entire catalogue of shoes should be made available to them, identifying which shoes will be fully covered by their vouchers.

Q13. Can VIT confirm if this list is all products to be included as part of this PPE program or is this sample list for evaluation purposes and additional PPE items will be required as part of a finalized contract?

A13. At this time it covers the PPE that an employee may need. However not all staff will need life vests or impact resistant gloves. A more detail PPE list by job will be provided.

Q14. If other types of PPE products will be required can VIT provide examples of these products as well?

A14. We do not anticipate additional products at this time. We constantly evaluate PPE requirements for various jobs and as technology evolves, we identify new and more appropriate PPE for various tasks.

Q15. Can VIT confirm that the contractor can invoice VIT monthly for labor associated with this service?

A15. Yes, we prefer monthly invoicing.

Q16. Is there a SWAM goal required for this contract? If so, what is the specific percentage requirement? If not, is Exhibit H required to be completed with submission?

A16. SWaM is not a requirement of this procurement. Submit a copy of Exhibit H marked not applicable.

Q17. Can VIT confirm is Exhibit L required for submission as it does not appear applicable to the type of work the contractor would be performing as part of this RFP?

A17. Exhibit L is required. If the sections are not applicable notate accordingly.

Q18. Does VIT have an estimated annual spend related to RFP-2027-03?

A18. This information will not be released at this time.

Q19. Can VIT allow for a second round of questions after 9/16/2026? Additional questions may be required to clarify answers to questions submitted on 9/16/2026.

A19. Please see the updates to the dates of the solicitation.

Q20. Given that answers to questions are critical to the contractor to assess whether it can comply with all RFP specifications and develop a proposal that will meet VIT requirements. Will VIT extend the RFP due date to 10/30/2026.

A20. Please see the updates to the dates of the solicitation.

Q21. Will suppliers get the opportunity to present a more detailed proposal to VIT stakeholders in-person to fully communicate program details?

A21. We cannot meet during the solicitation process; however, we will work with the selected company to develop the initial roll out and following program.

Q22. Is VIT willing to entertain similar but some customizable differences that still meet end user and VIT requirements in this bid?

A22. Possibly, likely depends on how different the approach is.

Q23. How many end users would have access to the shoe program on an annual basis?

A23. ~2500

Q24. Does VIT have a dollar amount it is targeting for each end user to be given per instance relating to the shoe program?

A24. \$100 boot voucher

Q25. With the parts associated on this bid that are already being supplied on-site would we be able to expand the additional parts into the current PPE offering for better access?

A25. Possibly, however I do not see how that will work with boots.

Q26. Are there any additional expectations around returns of as it pertains to shoes? Or will we just need to plan to handle these on days the mobile service is available on-site?

A26. Yes, on-site days would be best.

Q27. If the shoe program encompasses shoes that are above the VIT allotted dollar figure how will VIT ask that we handle this situation?

A27. Employee will be responsible for the additional amount.

Q28. If someone would like to purchases an additional pair or another pair outside of the VIT allotted timeframe will the billing change or be handled differently?

A28. The employee would be responsible for the additional purchase.

Q29. Would VIT be willing to allow us to utilize our on-site warehouse at PMT to stock the bulk of the shoe offering? Allowing for alleviation of space constraints on the mobile service as well as a will-call option for VIT end users.

A29. Vendor can use whatever space is available to them, so long as they have enough safety gear to supply employees who show up at the trailer.

Q30. Assuming that the shoe program will have restrictions from VIT in place to ensure users can only gain shoe wear periodically. Will VIT have additional restrictions on other parts associated with this bid that the supplier will need to manage and be aware of?

A30. Yes, we will coordinate on impact resistant gloves and life vests. Any PPE issued should be recorded and tied to an employee on VIT list, and must align with PPE available to members of that employee's work category.

Note: A signed acknowledgement of this addendum must be received via email to proposals@vit.org either prior to the proposal due date and hour or attached to your proposal. Signature on this addendum does not substitute for your signature on the original proposal document. The original proposal document must be signed.

Best Regards,



Marissa Blanco
Senior Director Supply Management

Name of Firm

Signature/Title

Date